AMEND	MENT OF SOLICI	TATION/MOI	DIFICAT	ION OF CO	NTR	RACT	1. Contract	I ID CODE	PAGE 1	OF PAGE 1	
2. AMENDM 0002	MENT/MODIFICATION NO.	3. EFFECTIVE DATE 98 JAN 07	ΓΕ 4. RE	QUISITION/PUR	CHASE	REQ. NO.	5. Pl	5. PROJECT NO.			
6. ISSUED BY CODE N65236 7. ADMINISTERED BY (If other than Item 6) CODE SPACE AND NAVAL WARFARE SYSTEMS CENTER PO BOX 190022  NORTH CHARLESTON, SC 29419-9022  POC: KATHY P. BREITKREUTZ CODE: 1115KB TELEPHONE: (803) 974-5933											
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)					(X)	9A. AMENDMENT OF SOLICITATION NO.					
		$\boxtimes$		36-98-R-5702							
			9B. DATED (SEE ITEM 11) 1997DEC08								
						10A. MODIFICATION OF CONTRACT/ORDER NO.					
						10B. DATED (SEE ITEM 13)					
CODE	11 ТП	FACILITY CO		AMENDMEN	TC OF	COLICIT	CATIONS				
The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers  is extended. Solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers  is extended. Solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning  opins of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.											
12 THIS ITEM ADDITIES ONLY TO MODIFICATIONS OF CONTRACTS ODDEDS											
13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.											
(X) A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT/ORDER NO. IN ITEM 10A.											
0.	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).										
C. T	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:										
D. OTHER (Specify type of modification and authority)											
E. IMPORTANT: Contractor is not, is required to sign this document and return ORIGINAL copies to the issuing office.											
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.) THE SUBJECT SOLICITATION FOR ENGINEERING SERVICES IN SUPPORT OF TELECOMMUNICATIONS, RADIO FREQUENCY, AND RELATED SYSTEMS IS HEREBY AMENDED AS FOLLOWS:											
On Page 25 for the Labor Category LABORER , <u>DELETE</u> SCA 11180 and <u>ADD</u> 23470.											
On Page 43, Clause H100, for the RFP and DOL Labor Category entitled Laborer, <u>DELETE</u> the SCA number 11180 and <u>ADD</u> the SCA number 23470.											
On Page 75, under Part Two (2), Oral Presentations, <u>ADD</u> the following: A total of five (5) persons may be present during the oral presentation. This can be distributed among the teaming partners, as the proposing company sees fit. Only five will be allowed in.											
THE HOUR AND DATE FOR RECEIPT OF PROPOSALS IS <u>NOT</u> EXTENDED.											
Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.  15A. NAME AND TITLE OF SIGNER (Type or print)  16. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)											
IJA. IVANIE	THE ITTLE OF STORER (1)	ре от риш)		TO. TVAIVIE AIN	V 111L	Z OI COMI	KACIINO '	OLLICER	(1 ype or pr	)	
15B. CONTRACTOR/OFFEROR 15C. DATE SIG				16B. UNITED S	STATES	S OF AMER	RICA		16C. DA	ATE SIGNED	

(Signature of person authorized to sign)

(Signature of Contracting Officer)

## THE FOLLOWING QUESTIONS AND ANSWERS ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY.

UNLESS AN AMENDMENT IS ISSUED MAKING CHANGES TO THE SOLICITATION, NOTHING CONTAINED IN THE QUESTIONS AND ANSWERS WILL CONSTITUTE A CHANGE TO SOLICITATION, N65236-98-R-5702.

Questions pertaining to solicitation N65236-98-R-5702:

1. In reviewing the requirements for Section L-630 (c), Attachment A follows page 85 of the solicitation. However, page 77 of Section L refers to an Attachment B. would the government please indicate where Attachment A ends and where Attachment B begins? I must assume that Attachment A is only 3 pages and Attachment B begins with the Small Business participation evaluation sheet.

**Answer:** Attachment (a) consists of the page entitled Past Performance Questionnaire for Solicitation N65236-98-R-5702 and the pages beginning with question 1 through question 10.

Attachment (b) consists of the following eight (8) pages entitled CONTRACTOR PERFORMANCE DATA FORM FOR SMALL, SMALL DISADVANTAGED AND WOMEN-0WNED SMALL BUSINESS PARTICIPATION EVALUATION.

SEE AMENDMENT 0001

2. In reviewing the assumed three (3) pages included in the Past performance Questionnaire for this solicitation, it is the contractor's responsibility to mail these questionnaires to the appropriate POCs, and if so, what guarantees do we (the contractors) have that those appropriate POCs will in-turn return them on time to Mr. Don Remy? If they are not returned on time, what will be the repercussion for the contractor?

**Answer:** If the TPOC or Contracting Officer intends to give a good or bad recommendation, they will. It is the proposer's responsibility to convince them to respond in a timely manner or that input will not be used in the evaluation.

3. Section L asks for five (5) of the most recent contracts. What if there is a team effort? Does the Government want five (5) submittals from the prime and the sub(s), or five (5) total divided among the prime and the sub(s)?

**Answer:** 5 each from the prime and 5 each from the sub(s).

4. Section L discusses the oral presentation and states that the presenter must be the proposed Project Manager. Would the government please clarify the number of support contract personnel who may be present during the oral presentation?

**Answer:** A total of five (5) persons per proposing company. This can be distributed among the teaming partners, as the proposing company sees fit. Only five will be allowed in. The only one doing the talking will be the proposed Project Manager.

5. Page 21 discusses the qualifications for the Design Engineer (DE),

Telecommunications/RF Systems/Mechanical. Is this a one person labor category, or is this three separate labor categories. Under the discussion on page 21, if this is for three separate categories, all three will have the same qualifications. Then if we review the associated hours on page 4, there are three separate labor categories. If we associate these three as (key), the hours of less than ¼ of a year does not substantiate the DE RF Systems or the DE Mechanical as a key individual. Also, if we review page 14 under which resumes the Government will review after contract award, only one labor category for the Design Engineer (Telecommunications) is listed with the requirement of 3 resumes. Would the Government please clarify?

**Answer:** There are three categories per page 4. The descriptions were grouped because the qualifications were the same except for the specialized experience. That separation is shown in the section on Specialized Experience. The resumes for Key Personnel is correct and only the categories designated Key are Key.

6. Page 21 discusses the qualifications for the Field Engineering (FE),

Telecommunications/RF Systems. Is this a one person labor category, or is this two
separate labor categories? Under the discussion on page 21, if this is for two separate
categories, both will have the same qualifications. Then if we review the associated
hours on page 4, there are two separate labor categories. If we associated these two as
(key), the hours of less than ¼ of a year does not substantiate the FE RF Systems as a key
individual. Also, if we review page 14 under which resumes the Government will review
after contract award, only one labor category for the Field Engineer
(Telecommunications) is listed with the requirement of 3 resumes. Would the
Government please clarify?

**Answer:** As discussed in the answer to question 5, there is two categories per page 4. The qualifications are the same except for Specialized Experience and that is separated in the section on Specialized Experience. The resumes for Key Personnel is correct and only the categories designated Key are Key.

7. Page 22 discusses the qualifications for the Design Technician (DT) (SCA), Telecommunications/RF Systems. Is this a one person labor category, or is this two separate labor categories. Under the discussion on page 22, if this is for two separate categories, both will have the same qualifications. Then if we review the associated hours on page 4, there are two separate labor categories. If we associate these two as (key), the hours of less than ¼ of a year does not substantiate the DT RF Systems as a key individual. Also, if we review page 14 under which resumes the Government will review after contract award, only one labor category for the Design Technician (Telecommunications) is listed with the requirement of 2 resumes. Would the Government please clarify?

**Answer:** See the answer to questions 5 and 6. The qualifications differ in the Specialized Experience (Telecommunications for DT Telcom and RF Systems for DT RF Systems).

8. Page 22 discusses the qualifications for the Senior Installation Technician (SIT) (SCA), Telecommunications/RF Systems. Is this a one person labor category, or is this two separate labor categories. Under the discussion on page 22, if this is for two separate categories, both will have the same qualifications. Then if we review the associated hours on page 4, there are two separate labor categories. If we associate these two as (key), the hours of less than ¼ of a year does not substantiate the SIT RF Systems as a key individual. Also, if we review page 14 under which resumes the Government will review after contract award, only one labor category for the Senior Installation Technician (Telecommunications) is listed with the requirement of 4 resumes. Would the Government please clarify?

**Answer:** See answers to questions 5, 6 and 7.

9. Page 22 discusses the qualifications for the Maintenance Technician (MT) (SCA), Telecommunications/RF Systems. Is this a one person labor category, or is this two separate labor categories. Under the discussion on page 22, if this is for two separate categories, both will have the same qualifications. Then if we review the associated hours on page 4, there are two separate labor categories. If we associate these two as (key), the hours of less than ¼ of a year does not substantiate the MT RF Systems as a key individual. Also, if we review page 14 under which resumes the Government will review after contract award, only one labor category for the Maintenance Technician (Telecommunications) is listed with the requirement of 2 resumes. Would the Government please clarify?

**Answer:** See answers to questions 5, 6 and 7.

10. Page 17 lists those labor c ategories which required Top Secret/SCI clearances. Should the Design R.F. Systems Engineer be actually a Field R.F. Systems Engineer? Would the Government please clarify?

**Answer:** No, it is correct as listed.

11. Section L-630 (c) Page 75 (5th paragraph) -- states? The presenter must be the person proposed to manage the contract if awarded.? This leaves it unclear as to whether any other persons can be present and/or actively participate in the presentation.

Question: May other personnel be present during the Oral Presentation? If so, how many? May these other persons actively participate by presenting viewgraphs and discussing Technical Understanding and Management Approach for Performing the SOW? May these personnel participate in the Clarification Question session?

**Answer:** See the answer to question 4

12. Section L-630; (c); Page 74; re TAB A. -- states? Part one (1) shall be a list of

contracts the proposer intends to submit as contracts to be reviewed for past performance. The data to be provided is as follows:? A listing of data elements is then provided without any reference to the Contractor Performance Data Sheet which is a third (and unmarked) Attachment to the RFP. It follows Attachment A, Past Performance Questionnaire; and the unmarked Attachment B, Contractor Performance Data Form for Small, Small Disadvantaged and Woman-Owned Business Participation Evaluation . The subject form appears to contain all the information requested in the listing of data elements.

Question: Is the Contractor Performance Data Sheet intended to be Attachment C? Are the completed Contractor Performance Data Sheets to be submitted with Tab A to provide the above requested data elements?

**Answer:** No, The Contractor Performance Data Sheet is not intended to be Attachment C. It is part of Attachment B. The completed sheets are to be submitted under Tab B of the Technical Proposal entitled Section A. (See Page 77 of the RFP; last paragraph under TAB B.)

13. Section L-630; (c); Page 74; re TAB A. ? states ? ? those contracts each sub-contractor intends to submit to substantiate their Past Performance with the above information shall be included.? This indicates that sub-contractor contract performance data is requested, but does not specify how many contracts, or on what forms to provide such data.

Question: How many contract references are required for each sub-contractor? Is the subcontractor data to be submitted on Contractor Performance Data Sheet which is attached to the RFP (Attachment C)? Is each subcontractor required to complete and submit Attachment A, Past Performance Questionnaire, for each contract reference?

**Answer:** As stated in question 3 above, 5 contract references from the prime and 5 from the subcontractor(s). The subcontractors are required to complete and submit Attachment A, Past Performance Questionnaire, for each contract referenced.

14. Section L-630; (c); Page 77; (3rd paragraph) ? states ?? as provided in Attachment B of this solicitation and include the same as Section A of the offeror's Other Factors Proposal.? Attachment B is not marked in the solicitation, and the reference to Section A may be in error.

Question: Please confirm the title of Attachment B. Does Section A mean Tab A?

Answer: The title of Attachment B is shown in Amendment 0001. Section A is correct.
Attachment (b) will be included as Section A under Tab B. (See Page 77 of the RFP).
15. Section L-630 (c); page 75 states that ? The topics to be addressed in the oral presentation are as follows:? The seven topics which follow correspond to only seven of the 12 task

areas listed in the Statement of Work (SOW) of Section 3.0, Requirements, on page 8. The omitted task areas are Tasks III; Task IV; Task VII; and Task XI.

Question: Please clarify if the oral presentation is, or is not to include the 5 omitted task areas. If the oral presentation is to include these areas, please increase the number of permitted viewgraphs by 5 to allow these areas to be presented.

- **Answer:** The Oral Presentation topics identified were selected as representative areas to be covered in the presentation. With the three topics on page 76 this totals 10. The maximum number of overhead transparencies allowed was not a factor of the selected topics but was a coincidence. The number of transparencies is limited to 10 to limit the proposing company from dazzling the evaluators with media hoop-la and only have enough to guide the presenter through the presentation with a minimum of boredom and a maximum of efficiency.
- 16. Section C-7.1, c. Security Requirements, states that ?Contractor may receive classified documents at their facility through SECRET level only.? Section 7.1, d., (1) states requirement for ?storage of material and documents up to and including TOP SECRET??

Question: Please clarify. Is a TOP SECRET facility clearance required?

**Answer:** The potential for the contractor to generate material which contains Top Secret data is

high. For this reason, a Top Secret facility clearance is necessary. Also, if the facility is not rated Top Secret the company cannot have Top Secret Clearances for their personnel. The DD 254 shows a TOP SECRET Facility Clearance is required.

- 17. **M-219(b)1 Evaluation Preference:** If a small business is identified, and is included in the pricing proposal as a subcontractor, will the 10% price advantage be applied to them, even in their subcontractor role?
- **Answer:** All prime offerors who are not Small Disadvantaged Businesses will have 10% added to the total evaluated costs, less the Government's estimated costs for the ODCs.
- 18. **M-219(b)2 Evaluation Preference:** Is the 10% price advantage also applied to the ODCs specified in the RFP?
- **Answer:** On Page 84 of the RFP, paragraph 1.2.3 SDB Evaluation Preference states "Offers will be evaluated by adding a factor of ten percent ... **except** those costs estimated by the Government for travel/per diem, subcontracting, material, and shipping charges as outlined in clause B-700. The Government shall limit the application of the preference only to those portions of the offer which are actually priced by the offerors (i.e., proposed cost and rate applications)."
- 19. The solicitation is limited to the basic and three option years. Suggest add a fou rth option

- year to be consistent with other SPAWARSYSCEN Charleston contracts. This will result in numerous advantages to the Government and successful contractor.
- **Answer:** A fourth option will not be added. Approval was received to solicit a base year with three option years.
- 20. The solicitation indicates that the oral presentation must be done by the prospective program manager. It is assumed that a corporate representative and subject matter experts may attend and participate during the Government's Questions and Answer period. Please verify.

**Answer:** See Answer to question 4.

21. The solicitation provides a two hour period for the oral presentation and limits the use of overhead transparencies to ten pages. In that there are ten topics to be covered, this equates to one transparency per topic. In view of the adage that a "picture is worth a thousand words", suggest this be expanded to thirty pages. This will permit the use of transparencies to address (1) overview, (2) procedures, and (3) applicable detail for each topic.

**Answer:** See Answer to question 15.

22. RFP, page 43, Para H100 and on page 25, the laborer category is listed as SCA category number 11180. The wage determination provided does not list such a category. Should Laborer Code 23470 be considered the correct category for correlation?

**Answer:** The Laborer Code will be changed to 23470. SEE AMENDMENT 0002.

- 23. RFP, DD Form 254, block 4 indicates this is not a follow-on contract. This appears to be in error since this contract is a follow-on from contract N00189-92-D-0043 and the subsequent bridge contract N65236-97-D-5704. Designation of this contract as a follow-on is important not only for security purposes but for accumulation of employee leave benefits under the SCA (Refer to Wage Determination 94-2544, page 7 of 9, Vacation).
- **Answer:** Per direction of our Security, this is a new contract and not a follow-on contract for purposes of filling out a DD Form 254. The accumulation of employee benefits under the SCA is not related to the DD Form 254.
- 24. RFP, page 75, UNDER TECHNICAL UNDERSTANDING, the oral evaluation sections contained seven technical task areas for evaluation. These basically matched the most significant of the thirteen task areas indicated in Section 3.0, with the exception of Task IV Install Electronic/Electrical System. Based on previous government tasking on the predecessor contracts, Task IV was a major portion of the work being performed in both number of tasks and percentage of contracted value and exceed the tasking requirement of all the other twelve task areas combined. It is requested that, in order to appropriately evaluate the contractor's ability to effectively perform this solicitation, this most

significant task area be included as a topic to be addressed in the oral presentation process.

**Answer:** It was felt that for any contractor to respond to the seven areas required in an intelligent manner, they would have to under the other six. We don't intend to add any additional topics.

25. RFP, page 75, first paragraph, states that "Attachment (a) shall be sent to the Technical Point of Contact (TPOC) and Contracting Officer for each of the contracts cited." Attachment (a) appear to have three sections, Past Performance Questionnaire, Contractor Performance Data Form, and Contract Information. Is it correct to assume that all three sections are to be considered part of Attachment (a) and forwarded as indicated above only to the applicable TPOC and Contracting Officer and that copies/original should not be included in the submission as part of the Technical Proposal (Volume I), Tab A. In addition, it appears that the contractor should complete the Contractor Performance Data Form, and Contract Information section prior to submission to the TPOC and Contracting Office. Are these assumptions correct?

**Answer:** SEE AMENDMENT 0001 for designation of Attachment (a) and Attachment (b). The solicitation outlines what information should be included in the Technical Proposal. The forms should be completed by the contractor, as applicable.

- 26. L-630(c), page 75, Part Two, Oral Presentations.
  - a. What does the Government require for the composition and number of the proposer's briefing team? Does the government Expect to see other Key Personnel participate in the presentation?

**Answer:** See answer to question 4.

b. A statement is made to "avoid costly, unnecessary elaborate written materials."

This implies that amplifying/additional material is required with the ten briefing slides; however, no other instructions for this material are provided. Please clarify.

**Answer:** The Oral Presentation is the only thing requested. In that presentation the identified topics will be evaluated so it is intended that the presenter will cover those topics. No other material is required but the presenter may use up to 10 overhead transparencies to augment the presentation.

c. The Government requires a total of 22 mandatory topics to be addressed during the Oral Presentation; however, the offeror is limited to a total of ten briefing slides. For example, Under "Technical Understanding," "Design of Electrical/Electronic Systems," the presentation must show an understanding of the over 30 systems/equipment listed in the SOW. Additionally, under this task, the SOW discusses a wide range of communications, navigation and computer systems, making it difficult to demonstrate any depth of capabilities, which in turn

makes it more difficult for SPAWAR Systems Center to differentiate between contractor. Recommend the number of pages (slides) be increased to 30.

**Answer:** See answer to question 15.

- 27. L-630(b). The "Technical Proposal" (Volume I) is also referenced to as the "Other Factors" Proposal. Which is correct?
- **Answer:** The technical proposal and other factor proposal in this context is the same thing. The Technical Proposal consists of a list of contractors being used in the Past Performance evaluation and oral presentation primarily.
- 28. L-630(c), page 77, 3 <sup>rd</sup> paragraph regarding contractor Performance Data Form for Small, SDB, and WOSB. Reference is made to "...Attachment (B) of this solicitation and include same as Section A of the Offeror's Other Factors Proposal." Is the correct reference Tab B of the Technical Proposal?

**Answer:** See answer to question 14.

- 29. M-404(c), page 82, states that the evaluation factors of "Technical Understanding is more important than Past Performance, which is more important than Management Structure and Approach." However, M-404, 1.1 Note, states that the topics to be discussed (Technical Understanding and Management Structure and Approach") are of equal importance. Which is correct?
- Answer: As shown in para. (c), The order of importance is Technical Understanding, Past Performance and Management Structure and Approach. When para 1.1 states the topics to be discussed are of equal importance, it is not changing the order of importance for the Technical Factors. The topics to be discussed are those outlined under the Technical Factors, beginning on page 75, under Part two (2) Oral presentation and continuing through page 76.
- 30. L-630, Page 73, "Instructions for Proposal Preparation." Does the Government intend to specify a particular font/point size for submission of the Technical and Business Volumes?
- **Answer:** No. The Technical volume is only a listing of contracts and will take a minimum of data.
- 31. Contractor Performance Data Sheet, Attachment A. Instructions indicate that the offeror is limited to "five most recently completed (or in performance)...contracts (not to exceed three years since completion..." Is the Prime contractor limited to five contract exhibits? Is each Subcontractor on the Prime Contractor's team limited to five contract exhibits?

**Answer:** See answer to question 3.

- 32. The submission of Attachment A, Past Performance Questionnaire is unclear. Is the offeror required to complete the Contractor Performance Data Sheet for each contract, less questions 1 through 10 of the Past Performance questionnaire, and submit this data to Code 50DR by 98JAN7? Does Code 50DR then send the Contractor's Performance Data Sheet(s) to each "respondent" for verification, completion and resubmission to Code 50DR by 98JAN22? If the answer to the above is "no", please clarify.
- **Answer:** The Past Performance Questionnaire (questions 1-10) is sent by the proposing contractor, to the POCs listed in the past performance contract list, to be completed by the POC and the POC sends it to Code 50DR. The proposing contractor does not touch or see these completed questionnaires. For Attachment B, Contractor Performance Data Sheet, the offeror is required to complete for each contract listed.
- 33. The "Certificate of Indirect Costs" on page 48 of the solicitation is not included in Section K "Representations and Certifications." Does this material need to be executed and included in the Business Proposal?

**Answer:** Yes. The solicitation package should be included in the Business Proposal.

34. Will SPAWARSYSCEN consider adding a fourth option year to the current solicitation? We reason that applying a fourth option year will be consistent with other SPAWARSYSCEN Charleston contracts. Furthermore, the additional year will allow the successful contractor longevity in both technical growth and corporate experience. The end result will be a lengthier and more mature contract for the Government.

**Answer:** See answer to question 19.

35. SPAWARSYSCEN permits two hours for the contractor oral presentation. The presentation requires that ten topics be covered and discussed using ten transparencies. To allow the contractor to fully demonstrate program understanding, we request that the page count be increased to thirty pages. Our goal is to address (I) Program Overview, (II) Technical/Management Procedures and (III) Individual items.

**Answer:** See answer to question 15

36. Reference solicitation Section M219.B: If a certified small business serves as a subcontractor in a teaming arrangement, will SPAWARSYSCEN apply a 10% price advantage to the team proposal?

**Answer:** All prime offerors who are not Small Disadvantaged Businesses will have 10% added to the total evaluated costs, less the Government's estimated costs for the ODCs.

37. In delivering an oral presentation for SPAWARSYSCEN, we assume that subject matter

experts and company representatives may accompany the prospective program manager. Will the government allow these personnel to both attend and participate in the Question and Answer session?

**Answer:** See answer to question 4.

- 38. Reference solicitation Section M219B.2: Will SPAWARSYSCEN apply a 10% price advantage to the ODCs specified in the RFP?
- **Answer:** The 10% preference will not be applied to the ODCs specified in the RFP. However the Government shall limit the application of the preference to those portions of the offer which are actually priced by the offeror (i.e., proposed cost and rate applications). See page 84, para 1.2.3 of the RFP.
- 39. Section C, Paragraph 1.1. The RF P lists "training support" as a goal of this contract in paragraph 1.1. Is this work limited to training systems or are formal instruction and On-the-Job Training also involved?

**Answer:** It is the intent that the winning contractor will primarily provide on site familiarization

when installations are made but may have to become more formalized classroom instruction if the system or location demands it.

40. Section C, Paragraph 5.0 b. The Government said in Section 5.b and C-941 that it "will review the resumes of personnel proposed to be assigned, and if personnel are not currently in the employ of the contractor a written agreement from the potential employee to work will be part of the technical proposal." The Note in this paragraph further states that the contractor will submit key personnel resumes "upon award of the contract". However, resumes are not required by Section L, Paragraph L-630's instruction on preparing proposals, and personnel are not an evaluation factor in Section M. Please clarify the requirement for a written agreement from potential employees.

**Answer:** SEE AMENDMENT 0001

41. The RFP direct contractors that they may store "documents at their facility through the SECRET level only." However, specifications for the contractor's facility listed in Section 7.1.d.(2) require that it be certified for "storage of materials and documents up to and including TOP SECRET." Which instruction is correct?

**Answer:** See answer to question 16.

42. Section L, Paragraph L-630c s tates that the offeror shall submit data for contracts submitted for past performance review. It further states that anticipated sub-contractors will submit similar data. No restrictions on the number of contracts is provided. The answer to question 44 states that the offeror will provide all contracts within the past three years that substantiate SOW experience. However on the sixth page of Attachment

A (pages unnumbered) Performance Data appears to be limited to the five (5) most recently completed (or in performance) federal Government contracts for like or similar items under this RFP. Please clarify the number of contracts to be included in the past performance section for the prime contractor as well as for sub-contractors.

**Answer:** See answer to question 3.

43. Please clarify who is to submit Attachment A, Past Performance Questionnaire. Is the offeror required to submit the questionnaire for each contract included in the technical proposal directly to the supported agency? Or does the offeror submit the questionnaire to Code 50DR by January 7 <sup>th</sup> who in turn will forward it to the support agency for completion and return not later than January 22, 1998?

**Answer:** See answer to question 32.

44. Section L, Paragraph L-630, page 75, does not define or suggest the size of the offeror's team presenting the oral presentation. Is the size and makeup of this team at the offeror's discretion?

**Answer:** See answer to question 4.

45. Amendment 0001 requires that past performance questionna ires be received by the SPAWARSYSCEN, Charleston Detachment Norfolk by the Technical Point of Contact and Contracting Officer for each of the contracts cited on or before the closing date of this solicitation (98Jan22).

Given that the majority of Government personnel are on holiday, we feel that it may be unreasonable to expect contract personnel to respond on time to the Government's requirement. The contractor believes that requiring contract personnel to return the past performance questionnaire within the limited time allotted may jeopardize the contractor's ability to meet the proposal deadlines.

This new requirement is received today, and provides us with short notice to respond to our obligation.

To improve the contractor's chances of complying with proposal submission deadlines, were respectfully request that an additional seven days be allowed for the past performance questionnaires to arrive at SPAWARSYSCEN Charleston Detachment Norfolk.

**Answer:** Since the POC's can FAX the questionnaires to Code 50DR and there is only 10 questions, we feel that 3 weeks is more than sufficient with two and one half of those weeks after the holidays, there should be no need to extend the deadline.

46. Amendment 0001 stipulates that the offeror's Attachme nt (a) Past Performance

Questionnaire, shall be received by SPAWARSYSCEN, Charleston Detachment Norfolk from the Technical Point of Contact and Contracting Officer for each of the contracts cited on or before the closing date of this solicitation. Fifteen (15) days are provided for the TPOC and CO to validate the offeror's past performance. However, failure by the Government representatives to meet this deadline may be considered a "no response" and may result in the exclusion of the proposal from further consideration.

Request reconsideration of this requirement as the offeror has no control over the Government representative's timely response.

**Answer:** See answers to questions 2 and 45.

47. Reference: Contractor Performance Data Sheets. Where doe s SPAWARSYSCEN want the contractor to place the Contractor Performance Data Sheets in the Technical Proposal? Suggest the Data Sheets be placed in Tab A, behind the Past Performance summaries?

**Answer:** See answer to question 14.

48. Reference: Amendment 0001, Small, Small Disadvantaged and Women-Owned Small Business Participation Evaluation. In Amendment 0001, the third to the last paragraph, references "Small, Small Disadvantaged and Women-Owned Small Business Participation Evaluation," and "Attachment (b)". We did not receive any Attachments (b), in the RFP or with Amendment 0001. Will SPAWARSYSCEN please provide Attachment (b) in an amendment, or clarify what it is?

**Answer:** See answer to question 1.